

# Initial "Strawman" Model\*

## Competitive Product; Voluntary "Solar-Plus" Offer

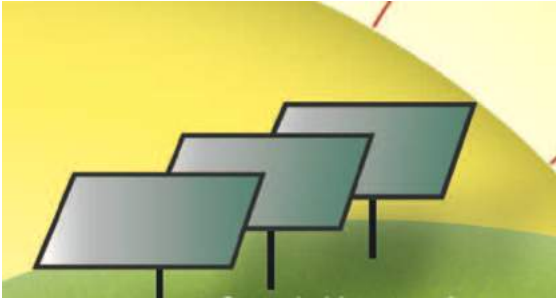


- Participants rate based on wholesale price, admin + fixed charges

- Keyed to solar capacity "share"

**• Plus incentives to help support integration with DR / storage**

## Solar Project/s Designed For High Performance

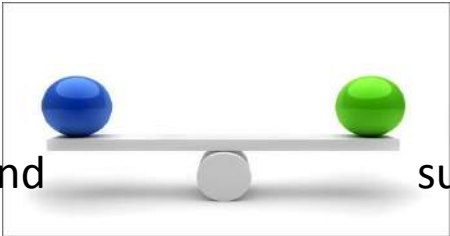


- Siting/design for value-added wholesale solar

- Utility pays price set by competitive PPA; specifying design; likely buyout

- Fleet expansion with technical and pricing adjustments

**Utility**



demand

supply

\*CSVP model; generic to the SMUD proposal